

Ekran System Partner Program

Ekran System is a powerful security monitoring system for terminal servers and workstations. Providing video records of all terminal, remote, and local sessions, Ekran System helps to create comprehensive and easy to understand picture of everything that was an is going on in the corporate network.

Ekran System Team is open for partnership and is looking for resellers to represent the product on the international market.

Ekran System Team offers companies, which work on the IT Security market, to take part in the Ekran System Partnership program.

Program members – business partners of Ekran System Team – get the special discounted prices for Ekran System licenses and additional services of deployment, administration, configuring and customer user trainings.

Program includes 2 level of membership:

- **Reseller Partner**
- **Competent Partner**

Reseller Partner

Collaboration with **Reseller Partner** is based on the delivering Ekran System product to the end users (without additional services).

Being a **Reseller Partner** you can:

- Get the Reseller discount for any Ekran System license;
- Install free demo versions of the product on your corporate machines;
- Use sales materials and guidelines provided by Ekran System Team;
- Post information about your company to the Ekran System Team information sources.

To get **Reseller Partner** membership, you can send the application to info@ekransystem.com.

Competent Partner

Competent Partner membership is for companies that seek all-round work with its customers and are ready not only to deploy solutions, but also provide some additional services thus increasing customer loyalty and business profitability.

Being a **Competent Partner** you can:

- Get the Partner discount for Ekran System licenses;
- Install free demo versions of the product on your corporate machines;
- Use sales materials and guidelines provided by Ekran System Team;
- Post information about your company to the Ekran System Team information sources;
- Improve your specialists' competences at the Ekran System administration trainings for partners;
- Work with potential customers that have contacted Ekran System Team;
- Conduct joint marketing activity with Ekran System Team;
- Provide customers with additional services of configuring, administration and Ekran System product trainings;
- Take part in the joint work on the product development roadmaps.

Ekran System Team is ready to discuss special collaboration terms, which maximally fit partner business, with the companies of **Competent Partner** status.

To get the **Competent Partner** status you need:

1. Send application to info@ekransystem.com;
2. Sign License Agreement;
3. Have one specialist certificated after "Ekran System Administrator" course provided by Ekran System Team.

Whatever membership type you choose, Ekran System Team is always very attentive to all its partners, trying to provide the maximal amount of information, materials, and support for your sales. We develop our partners and develop ourselves together with them.